

## Ministre de l'Infrastructure et des Collectivités

Ottawa, Canada K1P 0B6

His Worship Ryan Windsor Mayor District of Central Saanich 1903 Mount Newton Cross Road Saanichton, British Columbia V8M 2A9



NOV 3 0 2018

Dear Mr. Mayor:

Congratulations to your community on becoming a finalist in the inaugural competition of the Smart Cities Challenge!

Under the Smart Cities Challenge, we called on communities across Canada to identify ways in which they could use innovation, data and connected technology to improve the lives of their residents. The response to this call was overwhelmingly positive – we received 130 applications from every province and territory, with communities putting forward compelling and creative solutions to become healthier, more inclusive, and liveable.

Your preliminary proposal stood out and our diverse and talented Jury recognized that it is an exemplary embodiment of how a smart cities approach has the potential to achieve meaningful outcomes for residents. You are now leading the way in exploring the promise of smart cities solutions for Canadian communities. As you work on your final proposal, I encourage you to think about how to make your projects replicable and scalable so that they can inspire and be adopted by other communities across the country, no matter their size or capacity.

Your success to date is a result of thinking big, working collaboratively, and daring to take risks. This approach will serve you well in the finalist phase of the competition. I look forward to seeing your final proposal and hope to have an opportunity to meet with you in the near future.

Good luck in the competition!

Yours sincerely,

The Honourable François-Philippe Champagne, P.C., M.P

Minister of Infrastructure and Communities

